Communiversity

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CMV Report 004
AFRICAN NONPROFITS

A Report of Financially Active African-led Nonprofit Organizations in Minnesota
Serving African Immigrants, Refugees, and Asylees

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A joint report by:

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Executive Summary

Minnesota’s African population has seen more than a threefold increase since 2000, including representation from more than 45 nationalities. As this African population has grown, so too has the number of African-led nonprofit organizations in Minnesota, many of which have been organized to provide key services to immigrants, refugees, and asylees.

The aim of this study was to investigate the scope and impact of financially active (revenues greater than $25,000 per year) African-led nonprofit organizations in Minnesota whose primary mission is to serve African immigrants. Thirty-two organizations fit within this financially active category, and 18 returned completed surveys by the deadline.

Of the 18 organizations, a majority were formed between 2000 and 2006 and are situated in the Twin Cities metro area. All 18 organizations could be described as multi-service as opposed to focusing on a single type of activity. Several African nationalities are represented in the clientele of these organizations, which offer written and spoken translation services incorporating a wide-range of African languages and dialects. All 18 nonprofits engage in some form of collaborative and referral process.

In terms of financial activity, 77% of the organizations’ total revenue in 2005 came from charitable contributions, gifts, and grants, and 50% of expenses were for salaries, other employee compensations, and employee benefits.

The greatest challenge reported by the executive directors of these organizations is obtaining sufficient funds to sustain their organization’s presence and growth. Executive directors also expressed a need for trainings specifically focused on grant writing, financial management, leadership development, program planning and evaluation, networking skills, and cultural competency to improve the growth of their nonprofit organizations.

African-led nonprofits provide a vital connection and source of information and advocacy for Minnesota’s African communities. As the number of African immigrants, refugees, and asylees has grown, community demands for services and support has also grown, often stretching these organizations beyond available resources. This report concludes with recommendations for funders, nonprofits, and future research in this area in advancing Minnesota’s African nonprofit sector.
Introduction

Minnesota’s African population has seen more than a threefold increase since 2000, including representation from more than 45 nationalities, with the top five being Somalis, Ethiopians, Liberians, Kenyans, and Nigerians. As this African population has grown, so too has the number of African-led nonprofit organizations in Minnesota, many of which have been organized to provide key services to immigrants, refugees, and asylees. Until this report, little or no cumulative information has been available on the characteristics of these organizations.

For this reason, Leadership Empowerment and Development Group (LEAD) and Minnesota Council of Nonprofits (MCN) created a joint project in September of 2006 to investigate the scope and impact of financially active (revenues greater than $25,000 per annum) African-led nonprofit organizations in Minnesota whose primary mission is to serve African immigrants, refugees, and asylees. The $25,000 threshold was chosen because nonprofits at this fiscal level are required to file annually with the Internal Revenue Service and Minnesota’s Attorney General’s Office, where current, reliable, and comparable financial information could then be obtained. It is important to note that numerous African-led nonprofits serving immigrants, refugees, and asylees also operate with revenues below $25,000 and still make significant contributions to their community. However, due to time and resource constraints, the report authors did not have the capacity to investigate the characteristics and contributions of these small, but often vital organizations.

The resulting study, the first of its kind, is intended to increase the visibility and understanding of African nonprofit organizations in Minnesota and document their progress in providing much needed programs and services for their communities.

While documenting the number of African immigrants in Minnesota is a difficult and inexact process, census data does reveal the approximate distribution among countries of origin. Minnesota is home to African immigrants from at least 45 countries, with the Somali population making up the largest group.
**Figure 1: Top 5 African Immigrants to Minnesota by Country of Birth (2000-2005):**

<table>
<thead>
<tr>
<th>Country</th>
<th>2000</th>
<th>2001</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>% of Total Population (2005 category)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Somalia</td>
<td>604</td>
<td>783</td>
<td>1588</td>
<td>786</td>
<td>1445</td>
<td>2223</td>
<td>37%</td>
</tr>
<tr>
<td>Ethiopia</td>
<td>262</td>
<td>363</td>
<td>918</td>
<td>627</td>
<td>798</td>
<td>1303</td>
<td>21%</td>
</tr>
<tr>
<td>Liberia</td>
<td>194</td>
<td>307</td>
<td>388</td>
<td>287</td>
<td>468</td>
<td>713</td>
<td>12%</td>
</tr>
<tr>
<td>Kenya</td>
<td>200</td>
<td>191</td>
<td>285</td>
<td>266</td>
<td>488</td>
<td>502</td>
<td>8%</td>
</tr>
<tr>
<td>Nigeria</td>
<td>160</td>
<td>231</td>
<td>262</td>
<td>203</td>
<td>215</td>
<td>291</td>
<td>5%</td>
</tr>
<tr>
<td>Other</td>
<td>480</td>
<td>766</td>
<td>836</td>
<td>606</td>
<td>905</td>
<td>1041</td>
<td>17%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>1900</strong></td>
<td><strong>2641</strong></td>
<td><strong>4277</strong></td>
<td><strong>2775</strong></td>
<td><strong>4319</strong></td>
<td><strong>6073</strong></td>
<td><strong>100%</strong></td>
</tr>
</tbody>
</table>

Source: Minnesota State Demographic Center (http://www.demography.state.mn.us/) analyzes and distributes data from state, U.S. Census Bureau and other sources.
Results

The aim of this study was to investigate the scope and impact of financially active (revenues greater than $25,000 per annum) African-led nonprofit organizations in Minnesota whose primary mission is to serve African immigrants, refugees, and asylees. The study’s survey research began by using lists of African-led nonprofit organizations known to LEAD and MCN, and identified 55 active organizations to survey. Of the 55 organizations surveyed, 28 returned completed surveys to MCN. However, before analyzing the results, the research team examined the 55 organizations to verify whether each one met the two criteria for this study, that is, (1) the organization must have a primary mission to serve African immigrants, refugees, and asylees, and (2) the organization must be financially active (revenues greater than $25,000).

Using the State of Minnesota Attorney General’s and Secretary of State’s official nonprofit organization databases, of the 55 organizations originally surveyed, six did not meet the study’s “primary mission” criteria and a further four did not meet the “revenues greater than $25,000” criteria. Eight organizations were also found to be dissolved as of December 2006 and a further five were not on file according to the Attorney General’s Office. Therefore, the additional research conducted reduced the total number of nonprofits in the “formal organizations” category to 32 with 18 surveys usable for analysis, which is a 56% response rate.

Year Organization was Formed:

Of the 18 organizations that matched the criteria for this study, two were formed before 1990, two were formed between 1990 and 1999, and 14 were formed between 2000 and 2006. The fact that a majority of the organizations were formed between 2000 and 2006 strongly corresponds with the growth of the African immigrant, refugee, and asylee population in Minnesota during the same time period.
### Figure 2:

<table>
<thead>
<tr>
<th>Year Formed</th>
<th># of Organizations</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Before 1990</strong></td>
<td><strong>2</strong></td>
</tr>
<tr>
<td>Oromo Community, Inc.</td>
<td></td>
</tr>
<tr>
<td>Umunne Cultural Association</td>
<td></td>
</tr>
<tr>
<td><strong>1990-1999</strong></td>
<td><strong>2</strong></td>
</tr>
<tr>
<td>New Sudan - American Hope</td>
<td></td>
</tr>
<tr>
<td>Somali Mai Community of Minnesota</td>
<td></td>
</tr>
<tr>
<td><strong>2000-2006</strong></td>
<td><strong>14</strong></td>
</tr>
<tr>
<td>Africa Network for Development</td>
<td></td>
</tr>
<tr>
<td>African and American Friendship Association for Cooperation and Development</td>
<td></td>
</tr>
<tr>
<td>African Assistance Program</td>
<td></td>
</tr>
<tr>
<td>African Development Center</td>
<td></td>
</tr>
<tr>
<td>African Refugee Support Services, Inc.</td>
<td></td>
</tr>
<tr>
<td>American Oromo Community of Minnesota</td>
<td></td>
</tr>
<tr>
<td>Eftin</td>
<td></td>
</tr>
<tr>
<td>Kenya American Association</td>
<td></td>
</tr>
<tr>
<td>Leadership Empowerment and Development Group</td>
<td></td>
</tr>
<tr>
<td>Liberian Women's Initiatives of Minnesota</td>
<td></td>
</tr>
<tr>
<td>Minnesota African Women's Association</td>
<td></td>
</tr>
<tr>
<td>Oromo - American Citizens Council</td>
<td></td>
</tr>
<tr>
<td>Somali Action Alliance</td>
<td></td>
</tr>
<tr>
<td>St. Cloud Area Somali Salvation Organization</td>
<td></td>
</tr>
</tbody>
</table>

**Major Activity Areas:**

All 18 organizations could be described as multi-service as opposed to focusing on a single type of activity. These organizations conduct a number of activities for their clients in the areas of education, community development, human services, healthcare, employment assistance and workforce development, law and human rights, recreation, arts and culture, the environment, and leadership development.

One of the principle roles of all of the organizations is to serve as a hub for community connection – sponsoring meetings, cultural events, and support for African immigrants, refugees, and asylees.

Each organization sets its own work plan for what activities it will undertake, often by seeking funds for specific projects. The following chart shows the most
prevailing activities of the African-led nonprofits in Minnesota. Within each of these activity areas, organizations also reported a more specific set of services that they offer.

**Figure 3:**

<table>
<thead>
<tr>
<th>Major Activity Areas</th>
<th>% of Organizations conducting at least some Services within these Activity Areas</th>
<th>Most Common Services Offered</th>
</tr>
</thead>
<tbody>
<tr>
<td>Education</td>
<td>94%</td>
<td>Adult Basic Education programs, ESL classes, and educational guidance services</td>
</tr>
<tr>
<td>Community Development</td>
<td>72%</td>
<td>Cultural competency trainings; business financing services; women's empowerment programs; interpreting services; immigrant and refugee resettlement assistance; home ownership, education, and counseling services; citizenship classes; transportation services; and financial literacy education and counseling services</td>
</tr>
<tr>
<td>Human Services</td>
<td>67%</td>
<td>Day-care and after-school programs</td>
</tr>
<tr>
<td>Healthcare</td>
<td>50%</td>
<td>HIV/AIDS education, as well as alcohol, tobacco, and drug abuse education</td>
</tr>
<tr>
<td>Employment Assistance and Workforce Development</td>
<td>44%</td>
<td>Job skills training, job searching strategies, guidance in resume and cover letter preparation, job interview training, and cross-cultural employer-employee training</td>
</tr>
<tr>
<td>Law and Human Rights</td>
<td>44%</td>
<td>Human rights education</td>
</tr>
<tr>
<td>Recreation</td>
<td>39%</td>
<td>Formal and informal sports events, including soccer</td>
</tr>
<tr>
<td>Arts and Culture</td>
<td>39%</td>
<td>Historical and religious festivities and informal social gatherings</td>
</tr>
<tr>
<td>Environment</td>
<td>11%</td>
<td>Environmental awareness campaigns</td>
</tr>
<tr>
<td>Leadership Development</td>
<td>6%</td>
<td>Leadership development trainings and entrepreneurship trainings</td>
</tr>
</tbody>
</table>

**Clients Served:**

Of the 18 nonprofits, three organizations’ clientele are comprised of 50-75% of African immigrants, whereas the remaining fifteen are comprised of 76-100% of African immigrants.

Sixty-two percent of the organizations have clients from Somalia, 62% have clients from Kenya, 56% have clients from Ethiopia, 44% have clients from Liberia, 44% have clients from Cameroon, 39% have clients from Sudan, 33% have clients from
Nigeria, 33% have clients from Togo, 33% have clients from Sierra Leone, and 28% have clients from Ghana.

Other African nations represented in the clientele of these organizations (although in much smaller percentages) include Benin, Burundi, Democratic Republic of Congo, Djibouti, Eritrea, Guinea, Ivory Coast, Mauritania, Senegal, South Africa, Tanzania, Uganda, and Zimbabwe.

In addition, of the 18 organizations, six primarily serve a single African nationality while the remaining 12 entertain a diverse group of African clientele. The six organizations that primarily focus on serving a single African nationality are the American Oromo Community of Minnesota, Kenya American Association, New Sudan – American Hope, Oromo-American Citizens Council, Somali Action Alliance, and Somali Mai Community of Minnesota.

<table>
<thead>
<tr>
<th>African Countries</th>
<th>% of Organizations having at least some Clients from specified African Countries</th>
</tr>
</thead>
<tbody>
<tr>
<td>Somalia*</td>
<td>62%</td>
</tr>
<tr>
<td>Kenya*</td>
<td>62%</td>
</tr>
<tr>
<td>Ethiopia*</td>
<td>56%</td>
</tr>
<tr>
<td>Liberia*</td>
<td>44%</td>
</tr>
<tr>
<td>Cameroon</td>
<td>44%</td>
</tr>
<tr>
<td>Sudan</td>
<td>39%</td>
</tr>
<tr>
<td>Nigeria*</td>
<td>33%</td>
</tr>
<tr>
<td>Togo</td>
<td>33%</td>
</tr>
<tr>
<td>Sierra Leone</td>
<td>33%</td>
</tr>
<tr>
<td>Ghana</td>
<td>28%</td>
</tr>
</tbody>
</table>

* Indicates the five African countries having the largest immigrant populations in Minnesota between 2000-2005.

Within the nonprofit sector, language plays a key role in planning and participating in programs and services. One asset that African-led nonprofits offer to their clientele is written and/or spoken translation services incorporating a wide-range of African languages and dialects.

In addition to English, some other African languages and dialects that the 18 organizations provide written and/or spoken translation services in include Amharic and Oromo (Ethiopia); Arabic (several regions of North and East Africa); French (Cameroon, Democratic Republic of Congo, Djibouti, Guinea, Ivory Coast, Mauritania, and Senegal); several Liberian dialects, including Gio, Grebo, Kissi, Krahn, Kru, Mano, and Market English; Kiswahili (Tanzania, Kenya, Democratic Republic of Congo, and Uganda); Somali and Mai (Somalia); and West African Pidgin English. Overall, the five most common African languages used by the organizations to provide services to their clients include Somali, Amharic, Oromo, Kiswahili, and Arabic.
Figure 5:

<table>
<thead>
<tr>
<th>African Languages and Dialects</th>
<th>Predominant Countries/Regions Spoken</th>
</tr>
</thead>
<tbody>
<tr>
<td>Amharic and Oromo</td>
<td>Ethiopia</td>
</tr>
<tr>
<td>Arabic</td>
<td>North and East Africa</td>
</tr>
<tr>
<td>French</td>
<td>Cameroon, DR of Congo, Djibouti, Guinea, Ivory Coast, Mauritania, and Senegal</td>
</tr>
<tr>
<td>Gio, Grebo, Kissi, Krahn, Kru, Mano, and Market English</td>
<td>Liberia</td>
</tr>
<tr>
<td>Kiswahili</td>
<td>Tanzania, Kenya, DR of Congo, and Uganda</td>
</tr>
<tr>
<td>Somali and Mai</td>
<td>Somalia</td>
</tr>
<tr>
<td>Pidgin English</td>
<td>Parts of West Africa</td>
</tr>
</tbody>
</table>

The total number of individuals served in all programs for the year 2006 varied among the 18 nonprofits. One organization served less than 100 individuals, nine served between 101 to 500 individuals, one served between 501 to 1000 individuals, and five served more than 1000 individuals. Two organizations did not respond to this question.

Figure 6:

<table>
<thead>
<tr>
<th># of Individuals served in all Organizations in 2006</th>
<th># of Organizations</th>
</tr>
</thead>
<tbody>
<tr>
<td>Less than 100</td>
<td>1</td>
</tr>
<tr>
<td>101 to 500</td>
<td>9</td>
</tr>
<tr>
<td>501 to 1000</td>
<td>1</td>
</tr>
<tr>
<td>Over 1000</td>
<td>5</td>
</tr>
</tbody>
</table>

Geographic Areas Served:

Thirteen of the 18 nonprofits conduct their activities within the seven metro counties of the Twin Cities, including Anoka, Carver, Dakota, Hennepin, Ramsey, Scott, and Washington. One of the organizations – St. Cloud Area Somali Salvation Organization – conducts its activities in the greater Minnesota area (outside the metro counties), three organizations – New Sudan-American Hope, Somali Action Alliance, and Somali Mai Community of Minnesota, Inc. – conduct their work at the statewide level, and one organization – Kenya American Association – conducts its work at the national and international level.

Figure 7:

<table>
<thead>
<tr>
<th>Geographic Areas Served</th>
<th># of Organizations</th>
</tr>
</thead>
<tbody>
<tr>
<td>7 Metro Counties</td>
<td>13</td>
</tr>
<tr>
<td>Greater Minnesota (outside metro counties)</td>
<td>1</td>
</tr>
<tr>
<td>Statewide</td>
<td>3</td>
</tr>
<tr>
<td>National and International</td>
<td>1</td>
</tr>
</tbody>
</table>
GIS Illustration
Collaboration and Referral:

Organizational collaborations and referrals are vital to the successful operation of the nonprofit sector. Typically, no single organization has exclusive contact with a client. Instead, organizations work collaboratively with one another to share valuable information, utilize resources efficiently, and provide a variety of programs and services to clients. All 18 nonprofits engage in some form of collaborative and referral process, with six types of organizations reported as the most common collaborators and referral destinations or sources.

Figure 8:

<table>
<thead>
<tr>
<th>Types of Collaborators and Referrals</th>
<th>% of Organizations that Engage in Collaborations</th>
<th>% of Organizations that Engage in Referrals</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nonprofit service provider, secular</td>
<td>94%</td>
<td>89%</td>
</tr>
<tr>
<td>School</td>
<td>67%</td>
<td>72%</td>
</tr>
<tr>
<td>Nonprofit service provider, religious affiliate</td>
<td>61%</td>
<td>61%</td>
</tr>
<tr>
<td>Government Agency</td>
<td>50%</td>
<td>67%</td>
</tr>
<tr>
<td>For-profit service provider</td>
<td>39%</td>
<td>44%</td>
</tr>
<tr>
<td>Religious congregation</td>
<td>33%</td>
<td>33%</td>
</tr>
</tbody>
</table>

Employees, Volunteers, and Board Members:

African-led nonprofits serve as community centers and bring together the human energy and ideas of many people, whether as paid staff, board members or volunteers.
**Figure 9:**

<table>
<thead>
<tr>
<th># of Employees, Board Members, and Volunteers in 2006</th>
<th># of Organizations</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Full-time employees</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>0</td>
<td>6</td>
<td>33%</td>
</tr>
<tr>
<td>1 to 2</td>
<td>6</td>
<td>33%</td>
</tr>
<tr>
<td>3 to 5</td>
<td>4</td>
<td>22%</td>
</tr>
<tr>
<td>More than 5</td>
<td>2</td>
<td>11%</td>
</tr>
<tr>
<td><strong>Part-time employees</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>0</td>
<td>7</td>
<td>39%</td>
</tr>
<tr>
<td>1 to 2</td>
<td>6</td>
<td>33%</td>
</tr>
<tr>
<td>3 to 5</td>
<td>5</td>
<td>28%</td>
</tr>
<tr>
<td>More than 5</td>
<td>0</td>
<td>0%</td>
</tr>
<tr>
<td><strong>Board members</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>0</td>
<td>0</td>
<td>0%</td>
</tr>
<tr>
<td>1 to 5</td>
<td>1</td>
<td>6%</td>
</tr>
<tr>
<td>6 to 10</td>
<td>14</td>
<td>77%</td>
</tr>
<tr>
<td>More than 11</td>
<td>3</td>
<td>17%</td>
</tr>
<tr>
<td><strong>Volunteers</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>0</td>
<td>0</td>
<td>0%</td>
</tr>
<tr>
<td>1 to 5</td>
<td>8</td>
<td>44%</td>
</tr>
<tr>
<td>6 to 10</td>
<td>4</td>
<td>22%</td>
</tr>
<tr>
<td>More than 11</td>
<td>6</td>
<td>33%</td>
</tr>
</tbody>
</table>

**Financial Activity:**

Obtaining adequate financial support is one of the most important and most difficult tasks for nonprofit organizations. As in the case of small businesses, the start-up phase is especially challenging for every organization, even without having to adapt to a new country, language, and business culture.

For this study, since financial information for nonprofits is publicly available, the research team did not have to rely on survey responses for this information. Instead, financial data in terms of sources of revenue, expenses, and historical financial trends (2001-2005) were examined for all 32 nonprofits that met the eligibility criteria for the study using organizations’ IRS Form 990s.

Twenty-six of the 32 nonprofits had financial data available for 2005. Approximately 77% percent of the organizations’ total revenue came from charitable contributions, gifts, and grants, 19% came from program service revenue, including government fees and contracts, and 4% came from other revenue.
**Figure 10:**

<table>
<thead>
<tr>
<th>Sources of Revenue (2005)</th>
<th>Revenues</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions, gifts, grants, and similar amounts received</td>
<td>$3,840,430</td>
<td>77%</td>
</tr>
<tr>
<td>Program service revenue, including government fees and contracts</td>
<td>$932,657</td>
<td>19%</td>
</tr>
<tr>
<td>Other revenue(^1)</td>
<td>$180,201</td>
<td>4%</td>
</tr>
<tr>
<td><strong>TOTAL REVENUE</strong></td>
<td><strong>$4,953,288</strong></td>
<td>100%</td>
</tr>
</tbody>
</table>

In terms of expenses by functional categories, 80% of the African-led nonprofits’ total expenses went to program services, 16% went to management and general, and 4% went to fundraising.

**Figure 11:**

<table>
<thead>
<tr>
<th>Expenses (2005)</th>
<th>Expenses</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Expenses by Functional Categories</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program services</td>
<td>$3,486,980</td>
<td>80%</td>
</tr>
<tr>
<td>Management and general</td>
<td>$720,692</td>
<td>16%</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$167,804</td>
<td>4%</td>
</tr>
<tr>
<td>Payments to affiliates</td>
<td>$1,189</td>
<td>&lt;1%</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>$4,376,665</strong></td>
<td>100%</td>
</tr>
</tbody>
</table>

In terms of expenses by expense categories, 50% of the African-led nonprofits’ total expenses went to salaries, other compensation, and employee benefits, 9% went to occupancy, rent, utilities, and maintenance, 6% went to travel, conferences, and meetings, 3% went to professional fees and other payments to independent contractors, 1% went to printing, publications, postage, and shipping, and 31% went to other expenses. It is important to note that there was no clear breakdown of the “other expenses” category in the organizations’ Form 990’s.

**Figure 12:**

<table>
<thead>
<tr>
<th>Expenses (2005)</th>
<th>Expenses</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Expenses by Expense Categories</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Salaries, other compensation, and employee benefits</td>
<td>$2,208,756</td>
<td>50%</td>
</tr>
<tr>
<td>Occupancy, rent, utilities, and maintenance</td>
<td>$403,697</td>
<td>9%</td>
</tr>
<tr>
<td>Travel, conferences, meetings</td>
<td>$242,578</td>
<td>6%</td>
</tr>
<tr>
<td>Professional fees and other payments to independent contractors</td>
<td>$140,723</td>
<td>3%</td>
</tr>
<tr>
<td>Printing, publications, postage, and shipping</td>
<td>$32,339</td>
<td>1%</td>
</tr>
<tr>
<td>Other expenses(^2)</td>
<td>$1,591,150</td>
<td>31%</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>$4,376,665</strong></td>
<td>100%</td>
</tr>
</tbody>
</table>

\(^1\) Includes membership dues and assessments; interest on savings and temporary cash investments; dividends and interest from securities; net rental income or loss; other investment income; and gain or loss from sale of assets, special events and activities, and inventory.

\(^2\) Includes interest, depreciation, special assistance to individuals, etc.
The 32 nonprofit organizations’ Form 990’s were also examined over a specific 5 year period (2001-2005) to determine historical financial trends of annual revenues and expenses. It is important to note that the illustration below provides the number of organizations (n) that have financial data available for a particular year, and that this number increased each year from 7 to 26. Throughout the 5 year period, the average revenues were close to $150,000 – relatively small nonprofit organizations – but the cumulative resources more than tripled during this period. Total expenses for the seven organizations in 2001 averaged $140,000 and total expenses for the 26 organizations in 2005 averaged $190,000.

Figure 13:

**Figure 13:**

![Average Revenues and Expenses of African Nonprofits (2001-2005)]

Executive Leadership:

The Executive Leadership section in the survey was targeted at the executive directors of the 32 organizations. Eleven of the 18 survey respondents stated that they were the executive directors of their organizations, and nine of the 11 mentioned that this was their first experience managing a nonprofit. Their average time holding the role of an executive director is approximately three and a half years.

Four open-ended questions were asked in the survey, including:
(1) What is the greatest challenge you face as the executive director of this organization? Are there any unique challenges that you face based on the population that you serve?

(2) What are your strengths and opportunities as the executive director of this organization?

(3) What, in general, would help you become a more effective executive director?

(4) Are there any specific trainings that would benefit you as an executive director?

The following paragraphs provide a synopsis of the executive directors’ responses to the abovementioned questions. It is important to note that while 11 of the 18 survey respondents were executive directors, the remaining seven, whose responses are also summarized below, held other executive titles within their organizations.

The greatest challenge faced by executive directors is obtaining sufficient funds to sustain their organization’s presence and growth: “My challenge is to get more money for my organization” (Robsan Itana, Oromo-American Citizens Council). Several also claimed that they either do not know how to access funding opportunities, significantly lack effective grant writing skills, or need to seek out financially stable organizations to collaborate with in order to be more successful at fundraising. At the same time, some of the executive directors also emphasized the fact that it has been uniquely challenging for them to explain the life experiences of African immigrants, refugees, and asylees to a US audience.

Several executive directors mentioned that their greatest strength is their determination to fulfill their organization’s mission on behalf of the African community in Minnesota: “I am able to effectively communicate the mission of my organization and I am determined to work hard on behalf of the African community” (Hussein Samatar, African Development Center). Even with a lack of financial resources and solid vocational skills to support organizational growth, they are determined to make the effort to become better communicators of their organization’s and community’s needs.

To help them become better leaders of their organizations and communities, executive directors claimed that they needed additional monetary resources for the purpose of organizational development, vocational training for staff members, board members, and volunteers, and collaborative projects with financially stable organizations.

Moreover, executive directors stated that trainings specifically focused on grant writing, financial management, leadership development, program planning and evaluation, networking skills, and cultural competency would greatly improve the growth of their nonprofit organizations.
Conclusions & Future Recommendations

African-led nonprofits provide a vital connection and source of information and advocacy for Minnesota’s African communities. As the number of African immigrants, refugees, and asylees has grown, community demands for services and support has also grown, often stretching these organizations beyond available resources. The following section provides recommendations for funders, nonprofits, and future research in this area.

Recommendations for funders:

1. The work of philanthropic institutions would benefit from greater familiarity with the size and characteristics of the African community in Minnesota, and of the special roles and contributions of African-led organizations.
2. While single-year project funding is common, a lack of funding poses a significant challenge to African-led nonprofits. Potential funders should recognize that these organizations need a consistent flow of resources over time to become stable and be more effective.
3. The total commitment by funders’ should be periodically examined since investments have not kept up with the growth and needs of the African community in Minnesota.
4. Funders should compare and contrast the amount and impact of resources going to mainstream organizations as opposed to smaller African-led organizations to ensure optimal distribution and use of resources.

Recommendations for nonprofits:

1. African-led nonprofits will benefit from participating in future surveys and research projects as one method to better communicate their needs, effectiveness, and contributions to the communities that they serve, and to develop information for comparisons.
2. Sometimes, organizations strive to meet a great many of their clients needs, resulting in an overall lack of focus and effectiveness. Instead, organizations should recognize the importance of prioritizing goals and focusing their efforts in a timely fashion in order to be most effective.
3. Avoid “chasing” Requests for Proposals (RFPs) and other potential funding sources, which can sometimes cause organizations to become unfocused and ineffective in achieving their missions.
4. Communicate directly, openly, and honestly with funders and other stakeholders about organizational strengths and weaknesses, as well as resource and capacity needs.

Recommendations for future research in this area:

1. Use focus groups and direct interviews with organizational staff and/or board members as an additional tool to gather more comprehensive information about African-led nonprofits.
2. Document the scope and impact of informal African-led organizations (those with revenues less than $25,000 per annum). The research team estimates that there are at least 50 of these informal African-led organizations currently in Minnesota.

3. Conduct a thorough needs assessment of the African community in Minnesota so that both funders and nonprofits can more effectively allocate valuable resources to better serve the community’s needs.
Africa Network for Development  
Charity Tatah Menton  
President  
1821 University Ave. W.  
St. Paul, MN 55104  
651-283-4797  
andiani0102@yahoo.com  
Mission: Provide access to resources for African immigrants.

African American Relief and Development Initiative  
Folarin Ero-Phillips  
1806 Riverside Ave., Ste. 3  
Minneapolis, MN 55454  
612-766-9500  
Folarin@aradi.org  
www.aradi.org  
Mission: To focus on a system of change through culturally responsive investments in human capital and improvements in social capital formation.

African and American Friendship Association for Cooperation and Development  
Mayalan Brown  
Outreach Case Manager  
1821 University Ave. W., Ste. 328  
St. Paul, MN 55104  
651-645-5828  
mayalankeitabrown@yahoo.com  
Mission: Provide educational and other services to empower African immigrants to participate fully in Minnesota’s growth and development.

African Assistance Program  
John Tarley  
Executive Director  
7710 Brooklyn Blvd., Ste. 206  
Brooklyn Park, MN 55443  
763-560-9643 or 763-560-8995  
jtarley@africanassistanceprogram.org  
www.africanassistanceprogram.org  
Mission: Works toward reducing or eliminating prejudice and racism, resulting in greater economic security for African immigrant and refugee families through its workers rights education, advocacy, health education and economic development programs such as job placement and cross-cultural services.

African Community Services  
Abdullahi Nur or Khalif Jama  
1305 24th St. E., Lower Level  
Minneapolis, MN 55404  
612-721-9984  
anur@africancs.org  
www.africancs.org  
Mission: Assist new Americans arriving from Africa to become productive and well-adjusted citizens.

African Development Center  
Hussein Samatar
Executive Director
1808 Riverside Ave., Ste. 200
Minneapolis, MN 55454
612-333-4772
hsamatar@adcminnesota.org
www.adcminnesota.org
Mission: *Work within the African communities in Minnesota to start and sustain successful businesses, build assets, and promote community reinvestment.*

**African Refugee Support Services, Inc.**
Halima Ibrahim
Associate Director
9213 Florida Ave. N.
Brooklyn Park, MN 55445
612-616-8237
halimai@yahoo.com

**American Oromo Community of Minnesota**
Awal Bune
Executive Director
1821 University Ave. W., Ste. 281
St. Paul, MN 55104
651-644-4166
ameoromo@hotmail.com
www.americanoromocommunity.org
Mission: *Assist Oromo people to adapt to and succeed in the Twin Cities.*

**Coalition of African Community Services**
Abdi Duh
321 5th St. S.W., Ste. 111
Willmar, MN 56201
320-214-8189
cacskc@qwest.net
Mission: *Provide assistance to East African immigrants.*

**Confederation of Somali Community in Minnesota**
Saeed Fahia
420 15th Ave. S.
Minneapolis, MN 55454
612-338-5282
saeed@cscmn.org
www.cscmn.org
Mission: *To develop and strengthen the capacity of Somali Minnesotans to realize their full potential and contribute to the wider community, while preserving their culture.*

**Eftin**
Anab A. Gulaid
Executive Director
13755 Nicollet Ave. S., Ste. 202
Burnsville, MN 55337
952-435-7404 or 763-443-0305
aagulaid@yahoo.com or aygedi@gmail.com
www.eftin.org
Mission: Provide culturally-specific support services to immigrant families and their local service providers.

Eritrean Community Center of Minnesota
Mr. Mesfun
1935 University Ave. W.
St. Paul, MN 55104
612-578-7846
asmara2go@yahoo.com
http://www.nitesoft.com/eccm/eccm03.html
Mission: Provide a positive social environment for the Eritrean community in Minnesota.

Good Image Family Services
Moses Fasanya
179 McKnight Rd. N., Apt. 212
St. Paul, MN 55119
651-338-2735

Immigrant Credit Education and Financial Counseling
Martin Mohammed or Spencer Blaw
3010 Hennepin Ave. S., Ste. 142
Minneapolis, MN 55404
612-813-0501
userad2630@aol.com or sblaw@mninter.net
Mission: Provide culturally appropriate financial management and educational services for African immigrants and refugees.

Kenya American Association
Joash Nyagacha
3020 Sumter Ave. N., Ste. 111
Crystal, MN 55427
612-599-4232 or 763-489-1054
j_magoma@hotmail.com
Mission: Assist fellow Kenyans to adjust to living in the U.S.

Leadership Empowerment and Development Group
Qamar Ibrahim and Doreene Langason
Program Coordinator
1313 5th St. S.E., Ste. 319
Minneapolis, MN 55414
612-379-3850
qibrahim@leadgroupmn.org or dlangason@leadgroupmn.org
www.leadgroupmn.org
Mission: Provide organization development services to enhance the capacity of organizations and systems that serve African immigrants and refugees in Minnesota.

Liberian Women's Initiatives of Minnesota
Doris K. Parker
Executive Director
7420 Unity Ave. N., Ste. 108
Brooklyn Park, MN 55443
763-560-2402
Mission: Empower Liberian women and girls to become independent decision makers in society.

Minnesota African Refugees and Immigrants Initiative
Emmanuel Ezike
6000 Bass Lake Rd., Ste. 101
Crystal, MN 55429
763-533-1609
lordeziike@aol.com
Mission: Provide access to community-based training and educational services, mental health support, and employment opportunities for African immigrants and refugees.

Minnesota African Women's Association
Melissa Nambangi
Executive Director
2207 2nd St. N.
Minneapolis, MN 55411
612-588-7666
mawa0302@yahoo.com
www.mawanet.org
Mission: Promote the health and well-being of African refugee and immigrant women and their families in the Twin Cities through research, education, advocacy, and programming.

New Americans Community Services
Sirad Osman
1821 University Avenue W., Ste. 286
St. Paul, MN 55104
651-287-5223
Mission: Strives to strengthen the capacity of immigrant communities so they may share and contribute to the educational, economic, and social well being of the American culture.

New Sudan - American Hope, Inc.
Benson Giwa
Executive Director
117 Center St. E., Ste. B
Rochester, MN 55904
507-287-2047 ext. 26
giwa@newsudanamericanhope.org
www.newsudanamericanhope.org

Oromo - American Citizens Council
Robsan Itana
Executive Director
1821 University Ave. W., Ste. 336
St. Paul, MN 55104
651-917-0430
oacc@oromoamerican.org
www.oromoamerican.org
Mission: Educate and motivate Oromo Americans and others to participate in social and political processes locally and nationally and to work to prevent violations of fundamental civil and political rights in Ethiopia and around the world.

Oromo Community, Inc.
Alemayehu Baisa
Executive Director
420 15th Ave. S.
Minneapolis, MN 55454
612-340-0282 or 612-338-5282
baisaa@puc-mn.org
www.oromocommunitymn.com
Mission: Provide integrated programs and services to assist the Oromo community in Minnesota to become self-sufficient, and to create a vibrant, sustainable, and cohesive community while promoting Oromo social, cultural, and historical values.

Somali Action Alliance
Hashi Abdi
Executive Director
2525 Franklin Ave. E., Ste. 301
Minneapolis, MN 55406
612-455-2185
organizer@somaliactionalliance.org
www.somaliactionalliance.org
Mission: Bring together Somali individuals and organizations who share a common interest in building an understanding of public policy and expanding civic engagement among members of this immigrant community.

Somali Benadiri Community of Minnesota
Mohamed Haji-Husein
1433 Franklin Ave. E., Ste. 7E
Minneapolis, MN 55403
612-879-4326
benadiri@aol.com

Somali Community Resettlement Services
Abdullah Nar Hared
1903 Broadway St. S.
Rochester, MN 55904
Mission: To provide resettlement services to Somali immigrants.

Somali Education Center
Abdikadir Adan
2205 Nicollet Ave. S.
Minneapolis, MN 55404
612-872-8812 or 612-558-6316
ahmed@someducenter.org
612-872-8939
www.someducenter.org
Mission: Provide classes and tutoring to Somali children and adults in math, science, English, social studies, Somali, computer applications, arts and crafts, and American understandings of child-rearing and disciplinary practices.

Somali Mai Community of Minnesota, Inc.
Ibrahim Ibrow
President
15 22nd St. E.
Minneapolis, MN 55404
612-729-7688
somalimaicommunity@yahoo.com or bakool2003@hotmail.com
Mission: Dedicated to support and empower refugees and immigrants, particularly the Somali Mai community in Minnesota, to adapt to living in the U.S.

**Somali Parent Teacher Association**
Mariam Mohamed or Ayan Ismail
420 15th Ave. S.
Minneapolis, MN 55454
612-338-5282
idiimo@yahoo.com

**Somali Women in Minnesota**
Hawa Aden
Luxton Park, 112 Williams Ave. S.E.
Minneapolis, MN 55414
612-379-0784
ha@yahoo.com

**St. Cloud Area Somali Salvation Organization**
Mohamoud Mohamed
Executive Director
22 Wilson Ave. N.E., Ste. A, P.O. Box 791
St. Cloud, MN 56302
320-230-8707 or 320-224-9450 or 651-249-1389
sasso@charterinternet.com
Mission: Provide walk-in services, culturally-specific advocacy, direct programs and services, and referrals to enable Minnesota’s Somali refugee and immigrant community to become self-sufficient.

**Umunne Cultural Association**
George C. Ogbonna, Sr.
P.O. Box 4736
St. Paul, MN 55104
651-644-2010
info@umunne.org
www.umunne.org
Mission: Promote Igbo Culture, enhance the assimilation of our members into mainstream America, assure the civil well-being of our members, and serve the community in which we live through capacity building and collaborative engagements.
Methods

The aim of this study is to investigate the scope and impact of financially active (revenues ≥ $25,000 per annum) African-led nonprofit organizations in Minnesota whose primary mission is to serve African immigrants, refugees, and asylees.

Before going into the methodological details of the study, it is important to note that obtaining financial data for nonprofits can be a challenging task. This is because the focus of these organizations, particularly small ones, usually lies in sustaining day-to-day operations and activities as opposed to tracking historical financial trends. Moreover, the fact that this study investigates African-led nonprofits implies, in and of itself, that cultural and lingual factors will operate as barriers in acquiring current and reliable data.

The first step in data collection involved establishing a comprehensive list of nonprofit organizations in Minnesota which serve African immigrants, refugees, and asylees. Several resources were utilized to gather this data, including:

1. MCN’s’ Minnesota Nonprofit Directory (5th edition),
2. Center for Urban and Regional Affairs’ Directory of Nonprofit Organizations of Color in Minnesota (5th edition),
3. LEAD’s Minnesota-based African nonprofit directory entitled Partnership of African Communities,
4. GuideStar.org, an internet-based resource on US nonprofits,
5. State of Minnesota Attorney General’s listing of nonprofit organizations,
6. A listing of nonprofit organizations in Minnesota which serve African immigrants, refugees, and asylees from a previous research assistant of Minnesota Council of Nonprofits, Ms. Mia Robillos, who worked on a similar study in 2002,
7. Internal Revenue Services’ Master File, a cumulative list of 501(c)(3) organizations in the US, and
8. Minnesota Dialogue on Africa list, which includes nonprofit organizations that participated in Africa-focused discussions organized by LEAD, MCN, and the Center for Policy, Planning, and Performance.

A comprehensive list of more than 200 Minnesota-based nonprofit organizations which serve African immigrants, refugees, and asylees was developed utilizing the abovementioned resources, some of which may no longer be active. Due to time and resource constraints, the research team did not have the capacity to survey all the organizations in this initial list. Specific criteria were therefore developed to determine a sample of organizations which could be investigated during the allotted time frame.

In order to structure the research project, nonprofit organizations from this initial list were divided into three groups, namely:

1. **Formal Organizations**: African-led nonprofit organizations in Minnesota which have a primary mission to serve African immigrants, refugees, and asylees, and have revenues of $25,000 and above per annum,
(2) **Informal Organizations**: African-led nonprofit organizations in Minnesota which have a primary mission to serve African immigrants, refugees, and asylees, but do not have revenues of $25,000 and above per annum, and

(3) **Mainstream Organizations**: Nonprofit organizations in Minnesota which have a broader mission of serving the general population and may or may not have revenues of $25,000 and above per annum, and also have as a component of their organization specific programs and services designed for African immigrants, refugees, and asylees.

After dividing up the initial list of nonprofit organizations among the respective categories, the research team decided to focus this study on the “formal organizations” category, that is, African-led nonprofit organizations in Minnesota which have a primary mission to serve African immigrants, refugees, and asylees, and have revenues of $25,000 and above per annum. Apart from the fixed amount of time the researchers had to complete this study, the “formal organizations” category was chosen because it is believed it would provide the most financially accurate and relevant information concerning African-led and serving nonprofit organization activity in Minnesota.

The research team decided to use surveys in order to investigate the scope and impact of the 55 nonprofit organizations which formed the “formal organizations” category. The survey developed by the research team, entitled “Survey of Minnesota Nonprofit Organizations Serving African Immigrants, Refugees, and Asylees,” was adapted from the work of a previous research assistant of MCN, Mia Robillos, who started a similar study in 2002. It contained questions relating to: (1) General Organization Information, (2) Programs and Services Offered, (3) Collaborations and Referrals, (4) Staffing, (5) Financial Activity, and (6) Executive Leadership. It could either be completed online or on hard copy and sent to MCN’s head office via mail or fax.

Surveys were mailed to the 55 nonprofit organizations on November 3, 2006 along with an introduction letter explaining the purpose of the study and an invitation to an event on November 15, 2006. The primary aim of the event was to reiterate the importance of the study and to obtain completed surveys from participants. The research team also invited Dr. Bruce Corrie, Professor of Economics and Chair of the Department of Business at Concordia University, to speak on the economic impact of immigrants, refugees, and asylees in Minnesota. Representatives from fifteen of the 55 nonprofit organizations attended the event, however, none of them had completed the survey by that point.

The deadline for returning the surveys to MCN was initially set for November 27, 2006. In order to obtain a satisfactory response rate (>50%), the research team followed-up with each of the 55 nonprofit organizations with at least four phone calls and four e-mails. In addition, the executive directors of seven of the 55 organizations were visited in-person in order to encourage them to complete the survey by the deadline. It is important to note that in-person visits could not be arranged for all 55 organizations.
because of the study’s time constraints. However, 15 of the 55 organizations that participated in LEAD’s monthly Partnership of African Communities leadership workshops during the month of November 2006 also received in-person encouragement to complete the survey by the deadline.

In summary, the research team used a combination of phone calls, emails, in-person appointments, the event on November 15, and LEAD’s leadership workshop for the month of November to follow-up with the 55 nonprofit organizations which constituted the “formal organizations” category. Moreover, the deadline for returning surveys to MCN was also extended to December 11, 2006 to give participants more time to submit completed surveys.

As the deadline for submitting the survey neared, the research team also obtained financial information on the 55 nonprofit organizations using their Form 990’s from GuideStar.org, an internet-based resource on US nonprofits, as well as the New Mexico Attorney General's Charities database. Form 990 is an annual reporting return that provides information on the filing organization’s mission, programs, and finances. With some exceptions, federally tax-exempt nonprofits that have incomes of more than $25,000 are required to file Form 990. Therefore, the 55 nonprofit organizations’ Form 990’s were examined over a specific 5 year period (2001-2005) to determine financial trends in terms of annual revenues and expenses.
Acknowledgements

This report was made possible through the collaboration of Minnesota Council of Nonprofits (MCN), Leadership Empowerment and Development Group (LEAD), and the Center for Urban and Regional Affairs (CURA) at the University of Minnesota. The author would specifically like to recognize Stephanie Haddad (Program Director, MCN), Qamar Ibrahim (Executive Director, LEAD), Doreene Langason (Program Coordinator, LEAD), and Jeff Corn (Community Program Assistant, CURA) for their support of this project.

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The author would finally like to acknowledge all the nonprofit organizations that participated in this study, including those whose survey responses were not included in the analyses due to the eligibility criteria.